[Your Name] [Your Position] [Your Company/Organization] [Company Address] [City, State, Zip Code] [Email Address] [Phone Number] [Date] [Recipient's Name] [Recipient's Position] [Recipient's Company/Organization] [Recipient's Address] [City, State, Zip Code] Dear [Recipient's Name], Subject: Yielding Contract Negotiations I hope this letter finds you well. I am writing to formally address our ongoing contract negotiations regarding [briefly describe the subject of the negotiations]. After careful consideration and review of the terms discussed, we have decided to yield on certain points in order to facilitate a mutually beneficial agreement. We believe our concessions in the following areas will contribute to a more favorable arrangement for both parties: 1. [Point of concession 1] 2. [Point of concession 2] 3. [Point of concession 3] We appreciate the collaborative spirit of our discussions thus far and are committed to reaching a resolution that meets the needs of both parties. I would like to propose a meeting to further discuss these adjustments and any other concerns you may have. Please let me know your availability for a meeting within the next few days, so we can continue to advance our discussions. Thank you for your attention to this matter. I look forward to your prompt response. Sincerely, [Your Name] [Your Position] [Your Company/Organization]