

[Your Company Letterhead]

[Date]

[Recipient Name]

[Recipient Title]

[Recipient Company]

[Recipient Address]

[City, State, Zip Code]

Dear [Recipient Name],

Subject: Introduction of VMware Partnership

I hope this letter finds you well. My name is [Your Name], and I am [Your Title] at [Your Company]. We are excited to introduce an opportunity for partnership with VMware that could benefit both our organizations.

At [Your Company], we specialize in [briefly describe your services/products], and we recognize the transformational impact of VMware's solutions in the industry. We believe that collaborating with VMware can enhance our offerings and provide significant value to our clients.

We envision a partnership that [outline potential benefits, such as shared resources, joint marketing initiatives, or complementary services]. By leveraging VMware's expertise alongside our capabilities, we can drive innovation and deliver superior solutions.

We would appreciate the opportunity to discuss this potential partnership further. Please let us know a suitable time for us to connect. Thank you for considering this exciting possibility; we look forward to the potential of working together.

Warm regards,

[Your Signature (if sending a hard copy)]

[Your Name]

[Your Title]

[Your Company]

[Your Phone Number]

[Your Email Address]