

****Xumo Service Agreement Negotiation Template****

****[Your Company Name]****

****[Your Address]****

****[City, State, Zip Code]****

****[Email Address]****

****[Phone Number]****

****[Date]****

****Xumo, Inc.****

****[Xumo Address]****

****[City, State, Zip Code]****

****Subject: Service Agreement Negotiation****

Dear [Xumo Contact Name],

We appreciate the opportunity to discuss a potential service agreement between [Your Company Name] and Xumo, Inc. Below are the key points we would like to address during our negotiation:

1. ****Scope of Services****

- Clearly define the services to be provided by Xumo.

2. ****Pricing Structure****

- Discuss the proposed pricing model (e.g., subscription-based, pay-per-use).

- Explore bulk pricing options or discounts for long-term commitments.

3. ****Service Level Agreements (SLAs)****

- Establish performance metrics and response times for service issues.
- Define penalties for service level breaches.

4. ****Term and Termination****

- Negotiate the length of the agreement and renewal terms.
- Discuss termination clauses and conditions for termination.

5. ****Intellectual Property Rights****

- Clarify ownership of content and data generated through the service.
- Ensure mutual agreement on the use of trademarks.

6. ****Confidentiality****

- Agree on confidentiality obligations and non-disclosure terms.

7. ****Liability Limitations****

- Discuss limitations on liability for both parties.

8. ****Dispute Resolution****

- Agree on the process for resolving disputes (e.g., mediation, arbitration).

9. ****Amendments****

- Establish a process for amending the agreement in the future.

10. ****Signatures****

- Define the process for signing and executing the agreement.

We believe that addressing these points will lead to a mutually beneficial partnership. Please let us know a convenient time for you to discuss this further. We look forward to your prompt response.

Thank you for considering this proposal.

Sincerely,

[Your Name]

[Your Title]

[Your Company Name]
