

[Your Name]
[Your Position]
[Your Company Name]
[Your Company Address]
[City, State, Zip Code]
[Email Address]
[Phone Number]
[Date]
[Recipient Name]
[Recipient Position]
[Supplier Company Name]
[Supplier Company Address]
[City, State, Zip Code]

Dear [Recipient Name],

Subject: Supplier Negotiation

I hope this letter finds you well. We have greatly appreciated our partnership with [Supplier Company Name] and the quality of products/services you provide.

As we look to the future and plan for our upcoming projects, I would like to discuss the terms of our current agreement. We believe there are opportunities for both our companies to benefit from a renegotiation of pricing, payment terms, and/or delivery schedules.

Specifically, we would like to explore the following points:

1. ****Price Adjustments**** - Given the current market conditions, we would appreciate discussing potential pricing reductions or volume discounts.

2. ****Payment Terms**** - We are interested in extending our payment period to better manage our cash flow.

3. ****Delivery Schedules**** - We would like to discuss ways to improve delivery timelines to ensure uninterrupted supply.

We value the relationship we have built and are optimistic about finding a mutually beneficial arrangement. I would appreciate the opportunity to discuss this matter further. Please let me know a suitable time for us to meet or speak.

Thank you for your attention to this matter. I look forward to your positive response.

Best regards,

[Your Signature (if sending a hard copy)]
[Your Printed Name]
[Your Position]
[Your Company Name]