[Your Name] [Your Position] [Your Organization] [Your Address] [City, State, Zip Code] [Email Address] [Phone Number] [Date] [Recipient Name] [Recipient Position] VMware [Company Address] [City, State, Zip Code] Dear [Recipient Name], Subject: Sponsorship Request for [Event/Project Name] I hope this message finds you well. My name is [Your Name], and I represent [Your Organization], a [brief description of your organization, e.g., non-profit, educational institution] dedicated to [mission statement or purpose]. We are excited to announce our upcoming [event/project] titled [Event/Project Name], scheduled for [date(s)] at [location]. This event will [brief description of the event's purpose and significance]. We believe that VMware's commitment to innovation and community aligns perfectly with our mission, and we would be honored to have your support as a sponsor. Your sponsorship will help us [describe how sponsorship will be utilized, e.g., cover expenses, support participants, etc.]. We are offering various sponsorship levels, which include [list benefits for each level, e.g., logo placement, promotional opportunities]. We would love to discuss how a partnership with VMware can be mutually beneficial. Please find attached our sponsorship proposal for your review. I would appreciate the opportunity to discuss this further and explore potential collaboration. Thank you for considering our request. I look forward to the possibility of working together to make [Event/Project Name] a success. Warm regards, [Your Signature (if sending a hard copy)] [Your Name] [Your Position] [Your Organization] [Organization's Website (if applicable)]