[Your Name] [Your Address] [City, State, Zip Code] [Email Address] [Phone Number] [Date] [Recipient's Name] [Recipient's Position] [Company Name] [Company Address] [City, State, Zip Code] Dear [Recipient's Name], I hope this message finds you well. I am writing to discuss [briefly state the subject of negotiation, e.g., contract terms, pricing, etc.]. I appreciate the opportunity to collaborate with [Company Name], and I believe we can find common ground that benefits both parties. After reviewing the initial proposal, I would like to suggest the following adjustments: 1. **[Proposed Change 1]** - [Brief explanation of the reason for the change] 2. **[Proposed Change 2]** - [Brief explanation of the reason for the changel 3. ** [Proposed Change 3] ** - [Brief explanation of the reason for the change] I believe these adjustments will not only align with our objectives but also enhance our partnership. I am open to discussing these points further and exploring potential alternatives that might work for both sides. Please let me know a suitable time for you to discuss this in more detail. I am looking forward to your response. Thank you for your attention to this matter. Best regards, [Your Name] [Your Position] [Your Company Name]