[Your Name] [Your Address] [City, State, Zip Code] [Email Address] [Phone Number] [Date] [DJ's Name] [DJ's Business Name] [DJ's Address] [City, State, Zip Code] Dear [DJ's Name], Subject: DJ Contract Negotiation I hope this message finds you well. I am writing to discuss the terms of our upcoming engagement and the contract associated with your services. 1. **Event Details** - Date: [Event Date] - Venue: [Event Venue] - Duration: [Performance Duration] 2. **Compensation** I would like to discuss the proposed fee of [Proposed Amount]. Given [reason for negotiation], I am proposing a revised rate of [Your Proposed Amount]. 3. **Equipment and Setup** - Please confirm the equipment you will be providing and any additional requirements you may have. 4. **Performance Agreement** I request clarification on [specific terms, such as cancellation policy, overtime charges, etc.]. 5. **Additional Services** If applicable, I would like to explore the inclusion of [any extra services, such as lighting, MC duties, etc.]. I believe that reaching a mutually agreeable contract will contribute to the success of the event. Please let me know a convenient time for us to discuss these points further. Thank you for your attention to this matter. I look forward to your response. Best regards, [Your Name] [Your Position, if applicable] [Your Company Name, if applicable]