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[Your Company Letterhead]
[Date]
[Recipient Name]
[Recipient Company Name]
[Recipient Address]
[City, State, Zip Code]
Dear [Recipient Name],
Subject: Quotation for [Product/Service Name]
We are pleased to provide you with a quotation for [Product/Service Name]
as per your request. Below are the details:
**Quotation Details:**
- **Item/Service Description:** [Description of the product/service]
- **Quantity:** [Quantity]
- **Unit Price: ** [Price per unit]
- **Total Price: ** [Total price]
- **Validity: ** This quotation is valid until [Validity Date].
**Terms and Conditions:**
1. **Payment Terms: ** [Specify payment terms, e.g., 50% upfront,
remainder on delivery]
2. **Delivery Terms: ** [Specify delivery timeframe and method]
3. **Warranty:** [Details of warranty, if applicable]
4. **Cancellation Policy:** [Outline cancellation terms]
5. **Governing Law:** This quotation shall be governed by the laws of
[State/Country].
Please feel free to reach out if you have any questions or require
further clarification. We look forward to the opportunity to work with
you.
Best regards,
[Your Name]
[Your Position]
[Your Company Name]
[Your Phone Number]
[Your Email Address]
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