[Your Company Letterhead] [Date] [Distributor's Name] [Distributor's Address] [City, State, Zip Code] Dear [Distributor's Name], Subject: Distributor Agreement We are pleased to confirm our agreement to appoint you as our authorized distributor of [Products/Services] in the [specified territory]. This letter outlines the key terms and conditions of our partnership. 1. \*\*Effective Date\*\*: This agreement will begin on [start date] and remain in effect until [end date] unless terminated earlier in accordance with the provisions outlined herein. 2. \*\*Responsibilities of Distributor\*\*: a. Promote and sell the products within the designated territory. b. Maintain adequate inventory levels. c. Provide customer support and address inquiries related to the products. 3. \*\*Pricing and Payment Terms\*\*: a. Products will be sold to the distributor at a price of [price]. b. Payment terms shall be [terms, e.g., net 30 days]. 4. \*\*Confidentiality\*\*: Both parties agree to keep confidential any proprietary information obtained during the course of this agreement. 5. \*\*Termination\*\*: This agreement may be terminated by either party with [number of days] notice in writing. Please review this letter and, if you agree to the terms outlined above, sign and return a copy to us. We look forward to a successful partnership. Sincerely, [Your Name] [Your Title] [Your Company Name] [Your Contact Information] [Signature Line for Distributor] [Distributor's Name] [Date]